Healthcare is constantly changing. WE HELP YOU ADAPT AND LEAD.
HTMS is a consulting firm that helps private and public organizations in the healthcare industry as they strive to:

- Operate with greater efficiency
- Provide higher quality customer service
- Optimize cost structure
- Comply with changing healthcare and regulatory landscape

We are a ‘roll up our sleeves’ kind of firm that will work with you to innovate, solve problems and improve performance.

How Do We Do This?
Our exceptional staff of respected professionals is deeply experienced and intensely passionate about identifying and addressing strategic, operational and technical challenges head on.

What Guides Us?
Ethics and integrity are the cornerstones of our mission — and the benchmarks of our success. We’re value-oriented, reality-based and results-driven.

No constraint is too confining. No plan is too aggressive. No project is too grandiose.

At HTMS, we have an excellent track record of delivering projects on time and within budget. We have helped hundreds of payer clients — and we’ll bring these experiences to bear in our engagements with your organization.
With a focus on achievable outcomes, we deliver and execute plans that do more than sit on shelves — they are actionable and drive success.

Our projects often result in:

• Innovative approaches that push organizations beyond historic ways of thinking
• Transformation of processes to leverage new strategies and technologies
• Increased automation and efficiency
• Highly effective system operation and utilization, and reduced need for technical intervention
• Fewer system customizations

A Full Breadth and Depth of Services

HTMS professionals help you adapt and lead in an ever-changing environment. We know how technology can support your drive toward higher quality, greater efficiency, information sharing and process transparency. Our range of consulting services includes:

• Strategy and Market Intelligence
• Process Optimization
• Implementation Planning and Support
• System Assessment, Selection and Procurement
• Project Management
• Strategic Execution
• System Implementation

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HTMS offers focused services in a wide range of areas including:

- Health Insurance Exchange (HIX)
- Quote-to-Card
- Clinical Consulting Services
- ICD-10 Compliance and Strategic Remediation
- Application Inventory and Road mapping
- Emdeon Solutions Implementation
- Government Programs (Medicare, Medicaid)

Our Standards…Your Reality
HTMS prides itself on a basic set of core values:

Do the Right Thing
We prioritize ethics and integrity above all else. We commit to doing the right thing and prioritizing your needs.

Passion
We understand how personally and critically the health industry touches people’s lives. Our energy for our work is rooted in a passion to improve healthcare — to make it better, cheaper, easier, more efficient and more relevant.

Knowledge, Experience and Integrity
Among our staff, we prioritize deep industry knowledge and experience. We will accept a project only if we have the right talent available. When confronted with challenges, we apply intellect and experience rather than armies of people to address the problem.

Excellence
We are deeply guided by an internal standard of excellence that leads us to strive for the best outcome possible.

Results
We understand that an intervention is only as good as its outcome; not its level of effort. Our success is based on real-world results in your organization, not just on achieved tasks.

Our Process…Your Outcomes
Consulting engagements vary. Some are relatively quick and concise. Others span many months or even years. No matter the type of engagement we embark upon with you, HTMS will maintain a commitment to:

- Think toward the future while remaining grounded in real business demands, capabilities and limitations
- Help you leverage automation to achieve information transparency and process efficiency
- Enable you to combine innovative thinking with disciplined execution
- Provide you with the right people, the right skills, at the right time

Our People…Your Success
At HTMS, we are former business executives, averaging over 20 years experience in the healthcare sector. We have lived through many of the strategic, technological and operational challenges you face. We understand the constraints you have with resources, time, technology, competing priorities and politics. We understand your organization’s challenges and opportunities, and we bring fresh insights to help your organization reach its potential — and to lead into the future. We are diligent, professional, accessible, proactive and dynamic.
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